



The Monday morning after my husband passed away, we gathered our employees together and told them, “Everything will be fine.” I cannot express how much it meant to be able to say that to them. George always said, “We are stewards of our family’s business for the next generation.”

Karen E. Smith, President,
Troy Belting & Supply Co.

MEET Jason and Karen:

Karen E. Smith is president of Troy Belting and Supply Co. in Watervliet, N.Y. Her son, Jason, is the company’s power generation manager. The Smith family used MassMutual life insurance products to build their business succession plan.

Employing more than 70 people, Troy Belting sells power transmission, power distribution, material handling, motor sales and service, and related specialized equipment and services to the industrial, mining and commercial markets of the northeastern United States.